File

() In 20, 1962

Dear Ed:

At your request, we have explored the possibility of speeding up the J. A. Maurer equipment delivery, and of procuring additional units beyond the one presently covered by subcontract.

The attached letter gives their reply to both questions and is forwarded for your consideration. Their delivery of the first unit by 31 December 1962 would represent a 7 - 8 week improvement over their present commitment.

Since our present authorization is only for one unit, we will take no further action for additional procurement and will await your direction.

WRE:atr Attach. Orig: E.F. cc 2: E.F.

W. R. E.

25X1A

Sent to John Johnson Jasol Son 20 1, 200 . Jasol Johnson Jasol Jasol



Approved For Remase 2002/10/16: CIA-RDP67B00511B600100140019-6

## J.A. MAURER, INC.

notografin Systems

05 A. - 0/15-62 COPY 2 OF 2

PHONE STILLWELL 4-4000 37-01 319 STREET, LONG ISLAND CITY I, NEW YORK

CABLE - JAMAURER NEW YOR

14 June 1962

Eastman Kodak Company Apparatus and Optical Division 400 Plymouth Ave. N. Rochester 4, New York

Attention:

Subject:

Subcontract 4692-10029-62

Gentlemen:

Per our discussion of June 7th regarding additional V/H Sensors, the writer would like to make the following recommendations.

- 1. Two units be purchased exactly the same as the first unit that we are now designing and manufacturing.
- 2. These units to be supplied on a CPFF basis.
- 3. All additional units incorporating any changes, modifications, etc., to be supplied on fixed price basis.

The two units could be supplied for a total price of STATINTL and would be delivered as follows: one unit 31 March 1963; one unit 30 June 1963.

The above schedule conditional upon receiving a go-ahead no later than July 15, 1962.

It is a little early in the program of the first unit to firm up a positive earlier delivery date, but we believe it is possible to deliver the unit we are now working on by 31 December 1962. As you know, we are exerting a great deal of effort to improve the delivery of this first unit and nothing helps more than for the people working on the job to know that there are follow-on units of a similar nature.

Eastman Kodak Co. Subj: Subcontract 4692-10029-62 14 June 1962 Page 2

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Regarding units beyond the two, as noted above, the ball park figure at present would be \_\_\_\_\_\_each on a fixed price basis. This price, you of course realize, is subject to audit prior to proceeding with the contract, and the delivery of these units could follow the two additional on the following basis:

- 1 31 August 1963
- 1 31 October 1963
- 1 31 December 1963, and
- 1 28 February 1964

Depending upon what is gleaned from the experience of the first three units, this schedule and price could probably be modified and accelerated, but, as you are well aware, it would be very difficult to project anything better than what has been listed above.

We sincerely hope that you will see fit to proceed with the additional units at this time since it is very logical and will be most economical.

Looking forward to an early reply.

| Very truly yours,  |          |
|--------------------|----------|
| J. A. MAURER, INC. | STATINTL |
|                    |          |
|                    |          |
|                    |          |

CHL:mc

| **13. | Cables and Connectors |                                       |
|-------|-----------------------|---------------------------------------|
| **14. | Driver Control Panel  |                                       |
| 15.   | Window                | * * * * * * * * * * * * * * * * * * * |
|       |                       |                                       |

Total value (not including G&A and Fee)

It will not be economical from a time or cost standpoint to replace Item 1, V/H system. The unit had given basic
but incomplete evaluation data. Two units for the Type II-C
equipment have been ordered. The first unit will be delivered
in late July or early August. It is our intent to complete the
evaluation with the first of these production units and to install the same unit in the configuration during final acceptance
testing. If our test schedule permits, the unit may also be
tested in conjunction with the Type II-A equipment.

The single asterisk items are purchase items which must be replaced because of later test requirements or because the equipment expended was borrowed and must be replaced.

The double asterisk items were fabricated in our facilities especially for the test program. Their replacement is required for continuance of project test programs. Values indicated are estimates to replace and, in several instances, represent lesser values than have actually been expended in the development and fabrication of the items as listed.

The frame for item 15 was supplied GFE from Ed M's shop and we are not including any cost. Some saving may be accrued over the estimate for the window as we are currently in the process of fabricating extra windows in support of the staging program and this replacement could be added to this procurement if immediate authorization is received.

| STATINTL |  |
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STATINTL

| Althor            | ugh the total  | cost of the  | expended i | tems is   |
|-------------------|----------------|--------------|------------|-----------|
| (wh:              | ich does not i | nclude G&A a | nd Fee) we | are only  |
| requesting author | orization for  | a total repl | acement ex | penditure |
| of                |                |              |            |           |

As preliminary investigation of replacement items indicates usable delivery dates dependent upon early order,

we would appreciate the expediting of the authorization for the above expenditures.

B/2. E.

BLE:LB

Orig. + l: Jack T. cc #2: Joe P.